

Last updated: June 14, 2024

# Akifumi ISHIHARA

## Contact Information

Institute of Social Science  
University of Tokyo  
7-3-1 Hongo  
Bunkyo  
Tokyo 113-0033  
Japan

akishihara[at]iss[dot]u-tokyo[dot]ac[dot]jp  
<https://akishihara.github.io>

## Personal

Name (Given - Family): Akifumi Ishihara

Citizenship: Japan.

## Current Position

Professor, Institute of Social Science, University of Tokyo, Japan, April 2023 –.

## Past Relevant Positions

Associate Professor, Institute of Social Science, University of Tokyo, Japan, April 2019 – March 2023.

Associate Professor (Junkyoju), National Graduate Institute for Policy Studies, Japan, April 2018 – March 2019.

Assistant Professor (Jokyoju), National Graduate Institute for Policy Studies, Japan, April 2015 – March 2018.

Senior Lecturer (Koshi), Kyoto University, Japan, August 2012 – March 2015.

Post Doctoral Fellow (Wissenschaftliche Mitarbeiter), RWTH Aachen, Germany, October 2011 – July 2012.

## Education

Ph.D in Economics, 2012, London School of Economics and Political Science, U.K.

M.A. in Economics, 2006, University of Tokyo, Japan.

B.A. in Economics, 2004, Hitotsubashi University, Japan.

## Research and Teaching Interests

Contracts and Organizations, Industrial and Marketing, Politics and Public Choice.

## Publications

### Articles in Refereed Journals

1. "Tax versus Regulations: Polluter's Incentives for Loosening Industry Emission Targets" (with Kosuke Hirose and Toshihiro Matsumura), *Energy Economics*, (2024): in press.
2. "Exclusive Content in Two-Sided Markets" (with Ryoko Oki), *Journal of Economics & Management Strategy*, (2021) 30(3): 638–654.
3. "Pre-emptive Production in Oligopoly with Private Information" (with Yuki Amemiya and Tomoya Nakamura), *Journal of Economics & Management Strategy*, (2021) 30(2): 449–455.
4. "On Multitasking and Job Design in Relational Contracts," *Journal of Industrial Economics*, (2020) 68(4): 693–736.
5. "Strategic Candidacy for Political Compromise in Party Politics," *Journal of Theoretical Politics*, (2020) 32(3): 389–408.
6. "Dark Sides of Patent Pools with Compulsory Independent Licensing" (with Noriyuki Yanagawa), *International Journal of Industrial Organization*, (2018) 57(1): 1–34.
7. "Transparency and Performance Evaluation in Sequential Agency" (with Susumu Cato), *Journal of Law, Economics, & Organization*, (2017) 33(3): 475–506.
8. "Relational Contracting and Endogenous Formation of Teamwork," *RAND Journal of Economics*, (2017) 48(2): 335–357.
9. "Relational Political Contribution under Common Agency," *Journal of Public Economic Theory*, (2017) 19(2): 527–547.
10. "Minor Candidates as Kingmakers" (with Shintaro Miura), *Public Choice*, (2017) 170(3), 253–263.
11. "Role of Information Rents in Relational Contracts," *Journal of Economics & Management Strategy*, (2016) 25(4), 936–957.
12. "Concessions and Repression in Conflict" (with Prakarsh Singh), *B.E. Journal of Economic Analysis & Policy*, (2016) 16(2), 865–899.

### Working Papers

1. "Managing Consultation for Monetary Transfers."
2. "Delegation and Strategic Silence" (with Shintaro Miura).

3. “Asymmetric Product Line and Multi-homing” (with Ryoko Oki).
4. “Cooperation or Collusion? Rents in Relational Contracts for Teams” (with Akitoshi Muramoto).
5. “Managing Authority and Incentives in Relational Contracts.”

## **Work in Progress (Tentative Title)**

- “Employee Referral and Incentive Schemes” (with Susumu Cato).
- “Exclusive Content with Captive Buyers in Platforms” (with Ryoko Oki).

## **Publications Written in Japanese**

See <https://akishihara.github.io/Japanese/index.html>.

## **Teaching Experience**

### **Undergraduate**

Calculus, Game Theory, Industrial Organization, Mathematical Economics, Microeconomics, Organizational Economics.

### **Graduate**

Contract Theory, Game Theory, Industrial Organization, Microeconomics, Organizational Economics.

## **Advising**

### **Ph.D Dissertation Committee**

- U of Tokyo: Qianmao (Ted) Zhu (2023), Takaaki Hamada (2023), Susumu Sato (2020).
- GRIPS: Doan Ngoc Thang (2018).
- Kyoto U: Kazunobu Okubo (2015).

## **Recent Presentations**

- 2024: Workshop on Search and Platform (Tokyo).
- 2023: CTW Summer Camp 2023 (Kanazawa), Organizational Economics Workshop (Tokyo), 2023 JAAE Spring Meeting (Fukuoka), Osaka U, National Taiwan U.
- 2022: Keio U, 2022 JEA Autumn Meeting (Tokyo/Online), AMES 2022 (Tokyo/Online), OEIO (Online), Hiroshima U, Kyoto U.

2021: OEW '21 (online), CPW (online), CU Boulder (online), SWEO (Otaru), 27th DC Conference in Japan (online), Hitotsubashi U (online), EARIE 2021 (online), 7th Workshop on Relational Contracts (online), ESAM 2021 (online).

2020: U of Tokyo (online), SWET (Otaru), CTWZ (online, \*2), Keio U (online), IOCP Workshop (Oita).

2019: Yokohama National U, APIOC 2019 (Tokyo), 2019 JEA Autumn Meeting (Kobe, Poster), Japanese-German Workshop on Contracts and Incentives (Munich), EARIE 2019 (Barcelona), CTW Summer Camp 2019 (Hirosaki), OEIO (Osaka), 2019 International Conference on Labor, Industrial Economics, and Growth (Taipei), U of Tokyo.

2018: APIOC 2018 (Melbourne), Michael Waldman Workshop on Internal Labor Markets (Tokyo), Tokyo University of Science, OEIO (Osaka), EARIE 2018 (Athens), CTW Summer Camp 2018 (Kushiro), SIOE 2018 (Montréal), Osaka U, 2018 JEA Spring Meeting (Hyogo), Hitotsubashi U, CTW (Osaka), Game Theory Workshop (Osaka), OEIO Tokyo Conference (Tokyo), IOCP Workshop (Oita), Waseda U (\*2). (January)

2017: APIOC 2017 (Auckland), The 7th MAEDA (Tokyo), EARIE 2017 (Maastricht), SWET (Otaru), CTW Summer camp 2017 (Nagasaki), SIOE 2017 (New York), AMES 2017 (Hong Kong), Keio U, OEIO (Osaka), Hitotsubashi U.

2016: Hitotsubashi U, 2nd Workshop on Relational Contracts (Madrid), EARIE 2016 (Lisbon), AMES 2016 (Kyoto), CTW Summer camp 2016 (Aomori), GAMES 2016 (Maastricht), U of Tokyo, 2016 JEA Spring Meeting (Nagoya), 14th IIOC (Philadelphia), Presentation Workshop for Young Economists (Osaka), CTW (Osaka).

2015: Otaru U of Commerce, Daito Bunka U, EARIE 2015 (Munich), OEIO Tokyo Conference (Tokyo), CTW Summer Camp 2015 (Otaru), Hitotsubashi U, Tohoku U, 2015 JEA Spring Meeting (Niigata), U of Tokyo, Kyoto U, Kansai Labor Workshop (Osaka).

2014: OEIO (Osaka), CTW (Kyoto), 2014 JEA Autumn Meeting (Fukuoka), EARIE 2014 (Milan), EEA-ESEM 2014 (Toulouse), CTW Summer Camp 2014 (Kochi), ES-NASM (Minneapolis), Academia Sinica, GRIPS, Osaka Prefecture U, Hitotsubashi U (\*2), Meiji U.

## Discussants

2024: Economic Theory Workshop in Memory of Dr Makoto SHIMOJI (Tokyo, Scheduled), JEA Spring Meeting (Tokyo).

2022: JEA Spring Meeting (online).

2021: JEA Autumn Meeting (Osaka).

2020: JEA Autumn Meeting (online).

2019: East Asian Contract Theory Workshop (Yokohama), JEA Spring Meeting (Tokyo).

2018: East Asian Contract Theory Workshop (Seoul), JEA Autumn Meeting (Tokyo).

2017: The 11th Japan-Taiwan-Hong Kong Contract Theory Conference (Hong Kong), JEA Autumn Meeting (Tokyo).

2016: Workshop on Competition and Public Policy in Network Industries (Nishinomiya),

The 10th Japan-Taiwan-Hong Kong Contract Theory Conference (Tainan), 14th annual International Industrial Organization Conference (Philadelphia).

2014: JEA Spring Meeting (Kyoto).

2013: The 7th Japan-Taiwan Contract Theory Conference (Hualien), JEA Autumn Meeting (Yokohama).

## Professional Activities

### Refereeing Services

*Bulletin of Economic Research, B.E. Journal of Economic Analysis & Policy, Economic Modelling, Economics & Politics, Games and Economic Behavior, Hitotsubashi Journal of Economics, International Economic Review, International Journal of Economic Theory, International Journal of Industrial Organization, Japanese Economic Review, Journal of Economic Theory, Journal of Law, Economics, & Organization, Journal of Mathematical Economics, Journal of Political Economy, Journal of the European Economic Association, Kyoto Economic Review, LABOUR, Management Science, Manchester School, RAND Journal of Economics, Review of Network Economics, Social Choice and Welfare, CPRC Discussion Paper Series, ISER Moriguchi Prize, Israel Science Foundation.*

### Organizers and Committees

Programme Committee, The 28th Decentralization Conference in Japan at the University of Tokyo, October 2022.

Programme Committee, Japanese Economic Association Spring Meeting online (hosted by Kwansei Gakuin University), May 2021.

Organizer, Summer Workshop on Economic Theory, 'Industrial Organization and Contract Theory,' August 2019.

Co-Organizer, Sapporo Workshop on Industrial Economics, February 2018, February 2019, March 2022, March 2023.

Programme Committee, Tokyo Conference on Economics of Institutions and Organizations, March 2019, August 2019.

Programme Committee, Japanese Economic Association Autumn Meeting at Sophia University, October 2015.

Local Committee, The Seventh Annual Meeting of the Association of Behavioral Economics and Finance at Kyoto University, December 2013.

## Scholarships and Grants

JSPS (KAKENHI) Grant-in-Aid for Scientific Research (C, Project Number: 24K), 2024-.

JSPS (KAKENHI) Grant-in-Aid for Scientific Research (C, Co-investigator, Project Number: 21K01405), 2021-.

JSPS (KAKENHI) Grant-in-Aid for Scientific Research (B, Co-investigator, Project Number: 20H01503), 2020-.

JSPS (KAKENHI) Grant-in-Aid for Scientific Research (C, Project Number: 20K01603), 2020-2024.

KDDI Foundation Research Grant Program (Co-investigator), 2020-2023.

Japan Center for Economic Research Grant, 2020-2023.

JSPS (KAKENHI) Grant-in-Aid for Scientific Research (A, Co-investigator, Project Number: 18H03640), 2018-.

JSPS (KAKENHI) Grant-in-Aid for Young Scientists (B, Project Number: 17K13724), 2017-2021.

JSPS (KAKENHI) Grant-in-Aid for Scientific Research (C, Co-investigator, Project Number: 16K03667), 2016-2019.

JSPS (KAKENHI) Grant-in-Aid for Young Scientists (B, Project Number: 26780144), 2014-2017.

Kyoto University Start-up Grant-in-Aid for Young Scientists, 2012-2014.

AMES Travel Grant, 2011.

LSE Michio Morishima Fund, 2011.

LSE Research Studentship, 2009, 2010.

Mext Scholarship for Long-term Study Abroad, 2006-2009.

JASSO First Class Scholarship (with full repayment exemption), 2004-2006.

## Language

English (Fluent), Japanese (Native).

## References

Available upon Request.